



**LETTER OF UNDERSTANDING
BETWEEN DREXEL E-LEARNING AND
COMMUNITY COLLEGE OF ALLEGHENY COUNTY NURSING A.S.TO RN-BSN**

May 1, 2012

This Letter of Understanding is between Community College of Allegheny County ("CCAC") located at 800 Allegheny Avenue Pittsburgh, PA 15233, and Drexel eLearning, Inc. ("DeL") located at 3001 Market Street, Philadelphia, PA 19104.

This Understanding covers specific responsibilities to be undertaken by CCAC and by DeL.

The letter of understanding is divided into three sections. **Section I** is the basic understanding governing this specific project undertaken by CCAC with DeL. **Section II** includes DeL's BSN Requirements with acceptable CCAC courses. **Section III** focuses on the financial arrangement between CCAC and DeL.

SECTION I: Roles of CCAC and DeL

DeL will:

- Waive the application fee for CCAC students applying to DeL's Program to Program RN-BSN Program
- To serve as a basis for evaluation of the program, DeL will provide aggregate statistical information, regarding application, applicant credentials and admissions decisions, in addition to aggregated academic progress data. This information will be shared annually with CCAC.
- Develop and maintain a web page specifically for the use of CCAC students, both current and graduates, as well as employees, their spouses/ significant others, and dependent children listing all online educational courses in this Letter of Understanding that will be offered at a reduced tuition rate, as stated in this Letter of Understanding.
- Manage all course registrations placed through the CCAC – DeL web page.
- Produce at no cost to CCAC any marketing materials related to CCAC – DeL partnership

CCAC will:

- Do an initial announcement of the relationship with DeL to be prepared by DeL
- Work with DeL to promote courses, as listed below, through whichever CCAC outlets they see as fit.

Term: This understanding shall commence May 1, 2012 and will remain in effect unless terminated in written notice from either party. Changes to this document can be made in writing with mutual consent.

Marketing: This document does not provide DeL the right to use any logos or trademarks of CCAC or any of its organizational units for any purpose whatsoever outside of the general co-branded marketing materials created for the purpose of communicating partnership benefits, site visit promotion and program marketing. Approved usage of the CCAC logos and trademarks must follow established and published guidelines for logo use with any use approved in writing. Any questions concerning logo use must be referred to CCAC directly for resolution.

This document does not provide CCAC the right to use any logos or trademarks of Drexel University or any of its organizational units for any purpose whatsoever. Approved usage of the Drexel University logos and trademarks must follow established and



published guidelines for logo use with any use approved in writing. Any questions concerning logo use must be referred to DeL directly for resolution.

DeL will produce marketing materials for CCAC approval prior to use. A joint marketing plan will be approved and activities may include such items as: development of co-branded brochure, internal communications materials, and articles in appropriate CCAC publications, mailings to employees, e-mail communications, flyers, posters, and presentations at appropriate meetings or events. Each would be subject to prior approval of CCAC.

General:

All activities of the parties hereunder shall be consistent with federal, state and local laws, including antitrust laws and Section 501(c) (3) of the Internal Revenue Code.

Neither party is authorized by the other party under this agreement to act on behalf of or in the name of the other party. Neither party shall have the authority to bind the other in contract, debt or otherwise.

This document constitutes the entire understanding of the parties and supersedes all previous agreements entered into. This document shall be construed in accordance with the laws of the Commonwealth of Pennsylvania and shall be deemed to have been accepted in said state. It may not be changed orally. Any controversy or claim arising out of or relating to this document, or the breach thereof, shall be settled by arbitration in Philadelphia, PA in accordance with the rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof.

SECTION II: Course Evaluation and Requirements

Course evaluation: The CCAC A.S. curriculum and the following CCAC courses will be accepted as transfer credits for the BSN program with a grade of C or better (Drexel uses the Quarter System: 1 Semester Credit = 1.5 Quarter Credits):

Subject	Quarter Credits Needed	Preapproved CCAC Course Number
Nursing	30	A.S. Core Curriculum
English	6	ENG 101 and ENG 102
Humanities Elective	3	ENG 115
Sociology	3	SOC 101
Psychology	6	PSY 101 and PSY 108
Anatomy & Physiology	8	BIO 161 and BIO 162
Microbiology & Lab	4	BIO 175
Computer Science or Communications	3	SPH 101
Statistics	3	MAT 161
Economics	3	ECO 102
Ethics	3	PHL 155
Social Science Elective	3	HIST 104



Advanced Physiology, Pathophysiology or Pharmacology	3	BIO 241
Science Elective	4	CHM 109
Open Elective	9-15	GEO 101 + 3-5 ADDITIONAL
Tier Three	31	Fully Completed at Drexel University Online (required)

**General Elective/Open Elective - Any non-remedial course (at least 100 level) that is part of an approved curriculum at an accredited college and that has at least an implied theoretical base (such as a practicum) may be used as a general elective. May not be a gym course, skills course, repeat course you have already taken, course used for other tier transfer credit.*

Requirements: Criteria for CCAC A.S. students to be eligible for application to and acceptance at Drexel while enrolled at CCAC:

- May apply no sooner than the last two semesters of the A.S. program
- Have a 2.5 GPA or higher
- Submit all official transcripts to Drexel
- Complete the online application at www.drexel.com/CCAC

Requirements that must be completed once accepted into the Drexel BSN program, prior to enrolling in classes:

- Submit final transcript
- Submit a copy of active RN license
- Complete all pre-requisites (60 credit hours) with a grade of C or higher

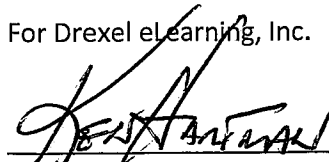
SECTION III: Financial Arrangement

- DeL will provide a Drexel reduced tuition rate (Exhibit I) to any CCAC nursing program graduate, current student, employee, employee's spouse, significant other, or dependent child who participates in online programs and courses offered through this relationship, as stated in this Letter of Understanding.
- DeL will provide students with the forms required by Drexel University for access to the deferred billing program, which permits deferred payment of tuition until the first week of classes of the following term if the student works for an employer who reimburses the tuition.

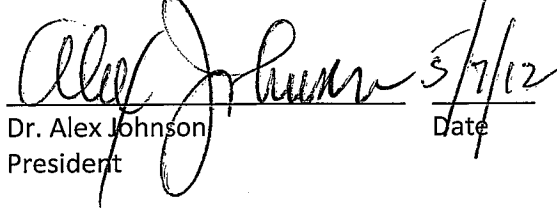


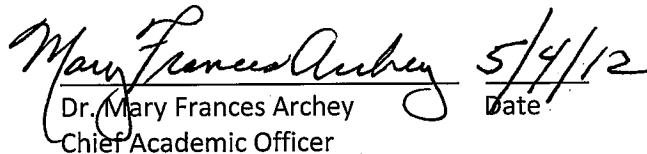
It is understood that no understanding has been entered into until this document has been fully completed and executed by an authorized individual for each party. If the above terms and conditions are acceptable, please sign and return to DeL.

For Drexel eLearning, Inc.

 5/25/12
Date
Dr. Kenneth Hartman
President

For Community College of Allegheny County

 5/7/12
Date
Dr. Alex Johnson
President

 5/4/12
Date
Dr. Mary Frances Archey
Chief Academic Officer

 5/9/12
Date
Maureen Pavlik
Dean of Nursing (Interim)



Exhibit I - Partner Tuition Rates - 2011-2012 Academic Year

(Tuition rates are subject to change academic year over year. Percentage discount will remain constant)

College of Nursing and Health Professions

Bachelor's Degree Programs	Level	Tuition Rate/Credit	Reduction	Partner Rate/Credit
RN-BSN	UG	\$605	25%	\$454